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1	1,116,484,308.44	561,713,814.26		21	1,194,482,975.67	801,500,000.00

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		4,898,388,995.53	3,407,198,360.32
		4,898,388,995.53	3,407,198,360.32
		4,686,448,884.50	3,261,644,421.50
		3,955,164,952.91	2,726,384,310.59
		20,452,956.26	24,175,191.33
		187,046,440.22	136,392,189.68
		347,179,150.77	268,319,113.20
		66,723,925.34	74,286,371.94
		109,881,459.00	32,087,244.76
“ - ”		643,485.61	-8,693,180.63
“ - ”			
“ - ”		95,315,547.07	126,401,042.23
		-3,373,260.55	-790,019.68
“ - ”		63,800,467.09	
“ - ”			
	10	31,971,082.00	
“ - ”		403,670,692.80	263,261,800.42
		11,039,083.33	37,140,920.80
		4,293,313.53	3,853,328.23
“ - ”		410,416,462.60	296,549,392.99
		57,369,734.91	52,539,110.59
“ - ”		353,046,727.69	244,010,282.40
1. “ - ”		353,046,727.69	244,010,282.40
2. “ - ”			
1. “ - ”		352,656,553.59	245,789,877.16
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3,612,562,013.34 2,997,929,170.21

	164,905,988.10	111,025,139.31
	99,690.00	
	187,211,250.99	158,675,295.92
	352,216,929.09	269,700,435.23
	144,756,799.17	83,391,107.28
	2,388,657.80	2,779,405.50
	27,440,337.43	5,975,244.82
	546,443,172.40	460,044,260.17
	721,028,966.80	552,190,017.77
	-368,812,037.71	-282,489,582.54
	113,092,242.87	122,106,150.99
	438,705,836.81	221,538,965.53
	19,931,529.62	
	1,614,727,534.27	776,749,777.58
	2,186,457,143.57	1,120,394,894.10
	1,760,185.10	6,601,055.37
	387,252,242.11	236,605,241.49
	43,000,000.00	156,577,550.70
	1,687,680,000.00	635,296,283.80
	2,119,692,427.21	1,035,080,131.36
	66,764,716.36	85,314,762.74
	634,765,335.85	
	586,000,000.00	250,000,000.00
	35,000,000.00	427,000,000.00
	1,255,765,335.85	677,000,000.00
	398,000,000.00	34,000,000.00
	44,018,710.82	23,710,999.23
	36,141,754.15	432,616,644.99
	478,160,464.97	490,327,644.22
	777,604,870.88	186,672,355.78
	-502,567.51	
	475,054,982.02	-10,502,464.02
	169,929,907.67	180,432,371.69
	644,984,889.69	169,929,907.67

727,386,604.00	1,802,986,304.28	268,905,275.89	77,552,765.39	455,371,708.69	############	3,439,398,630.79	484,924,403.00	2,053,312,204.15	517,500,860.55	49,363,326.94	257,168,246.10	80,311,522.95	3,442,580,563.69
727,386,604.00	1,802,986,304.28	268,905,275.89	77,552,765.39	455,371,708.69	############	3,439,398,630.79	484,924,403.00	2,053,312,204.15	517,500,860.55	49,363,326.94	257,168,246.10	80,311,522.95	3,442,580,563.69

727,386,604.00	1,870,489,812.82	267,390,008.53	73,823,097.41	323,224,367.61	3,262,313,890.37	484,924,403.00	2,102,565,394.53	517,262,512.05	45,633,658.96	62,757,325.13	3,213,143,293.67

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		17% 11% 6% 3%
		30% 60%
	30% 1.2% 12%	1.2% 12%
		7% 5%
		3%
		2% 1%

15% | TJ ET Q

2016 21

3 2016 —2018

15%

(4) 2017

2016 195

3 2017 -2019

15%

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2016 195

3 2016 -2018

15%

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2009 185

2008

90%

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2016 52

(4) 2015

78 2015 7 1

70%

2,418,098.20 599,609.88 1,589,029.02

242,574.50

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[1]	2,343,800.00
[2]	377,864.64
	2,721,664.64

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		(%)		(%)	
	1,615,523,525.96	100.00	103,978,309.06	6.44	1,511,545,216.90
	1,615,523,525.96	100.00	103,978,309.06	6.44	1,511,545,216.90

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		(%)		(%)	
	1,410,958,262.13	100.00	107,124,523.70	7.59	1,303,833,738.43
	1,410,958,262.13	100.00	107,124,523.70	7.59	1,303,833,738.43

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			(%)

Zara Green Hong Kong Limited Samuel Holdings Limited Eastern Union Holding Limited Jess Kay International Limited Noveau Direction Limited

2016 3 31

2,351,792,497.60 2,131,909,188.89 219,883,308.72

2016 ZG JK

770,480,577.46 2016 3

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4	63,378,220.37	3.92	
5	50,572,538.66	3.13	
	361,276,307.95	22.37	8,444,405.75

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		(%)				(%)		
1	83,925,611.49	95.56		83,925,611.49	61,599,802.94	96.19		61,599,802.94
1-2	3,207,410.04	3.65		3,207,410.04	1,405,998.40	2.20		1,405,998.40
2-3	691,707.42	0.79		691,707.42	328,326.42	0.51		328,326.42
3					706,051.70	1.10		706,051.70
	87,824,728.95	100.00		87,824,728.95	64,040,179.46	100.00		64,040,179.46

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		(%)
	7,239,640.80	8.24

	993,576,099.51	100.00	14,378,653.32	1.45	979,197,446.19

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		(%)		(%)	

2-3	631,015.50	189,304.65	30.00
3-5	1,276,848.71	638,424.35	50.00
5	438,349.09	350,679.27	80.00
	40,712,063.74	1,482,126.55	3.64

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			(%)
1	64,159,676.95	3,207,983.85	5.00
1-2	55,395,055.06	5,539,505.51	10.00
2-3	293,624.74	88,087.42	30.00
3-5	1,061,900.00	530,950.00	50.00
5	3,530,000.00	3,530,000.00	100.00
	124,440,256.75	12,896,526.78	10.36

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3,458,297.33 1,223.00

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	68,386,471.31	55,688,702.77
	29,747,170.38	27,867,052.32
	65,353,882.18	47,706,789.20

		188,937,065.00	1	19.02		
		182,566,735.85	1-2	18.37		
		92,909,525.00	1	9.35		
		65,353,882.18	[ ]	6.58	5,502,097.95	
		807,346,264.72		81.26	5,502,097.95	

[ ] 20,665,805.29 1 44,688,076.89 1-2

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	99,982,869.54	2,039,421.46	97,943,448.08	92,361,443.50	1,183,761.21	91,177,682.29

	562,494,917.81
	165,234,363.89
	642,223,723.22
	85,505,558.48

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39,950 10% 2017 3 13

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2017

0.51% 15,172,743

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2,001,437 13,171,306

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	15,485,561.89	21,875,000.00		-4,205,533.14	
	15,485,561.89	21,875,000.00			

2	518,877.07		518,877.07
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2	518,877.07					518,877.07
	76,993,601.89	10,218,837.59	194,739,269.24	26,336,704.06	16,736,248.93	325,024,661.71

BOT	40,614,500.64		40,614,500.64			
BOT				121,545,876.76		121,545,876.76
BOT	393,426,915.34		393,426,915.34	85,804,667.56		85,804,667.56
BOT	1,359,153.21	1,359,153.21		8,359,153.21	1,359,153.21	7,000,000.00
BOT				1,724,424.02		1,724,424.02

BOT

VOC	3,169,760.00	3,962,200.00				7,131,960.00
VOC	9,059,300.00	14,510,771.98	23,570,071.98			
VOC	6,934,400.00	3,582,773.34				10,517,173.34
BT		100,265,752.64				100,265,752.64
BOT		16,362,259.82				16,362,259.82
	428,343,486.87	740,633,244.37	25,392,904.65	261,332,547.91	8,940,122.47	873,311,156.21

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	66,256,531.47		5,911,739.76	155,860,373.07		228,028,644.30

	413,011,327.60	102,983,806.89	359,177,886.58	89,794,471.64

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	105,865,405.47	109,911,648.69
	14,468,249.09	16,356,575.50
	6,284,149.83	4,601,350.01
	15,430,052.23	36,883,824.94
		60,042,457.66
	142,047,856.62	227,795,856.80

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	3,440,864.27	1,114,578.84
	3,440,864.27	1,114,578.84

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2018		912,503.92	
2019		9,750,950.05	
2020		5,693,121.53	
2021	14,468,249.09		
	14,468,249.09	16,356,575.50	

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	116,738,773.02	124,887,703.82
	116,738,773.02	124,887,703.82

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206,272,853.03

198,063,073.45

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80,633,339.41

125,639,513.62 8,900,740.60

	109,846,739.50	77,907,680.46

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	533,718,171.70	393,741,388.80
	546,702,168.00	34,588,194.82
	19,371,958.96	16,609,903.41
	1,099,792,298.66	444,939,487.03

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	132,846,147.06	116,694,327.16
	132,846,147.06	116,694,327.16

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	25,222,100.93	275,140,130.98	261,751,388.59	38,610,843.32

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	530,598.66	15,159,480.95	14,963,704.53	726,375.08
	183,141.39	11,003,337.66	10,876,125.18	310,353.87
	137,362.83	9,272,293.30	9,176,712.79	232,943.34
	33,958.32	1,108,892.36	1,087,055.36	55,795.32
	11,820.24	622,152.00	612,357.03	21,615.21
	22,011.66	4,718,401.72	4,668,988.38	71,425.00
		2,097,171.12	2,071,771.12	25,400.00
	25,222,100.93	275,140,130.98	261,751,388.59	38,610,843.32

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	217,040.18	17,988,130.27	17,811,621.77	393,548.68
	11,037.17	550,684.07	546,874.35	14,846.89
	228,077.35	18,538,814.34	18,358,496.12	408,395.57

27.

	110,068,064.15	42,098,514.26
	66,583,225.36	37,732,683.14
	1,713,269.04	1,337,165.33
	1,271,099.85	1,473,923.71
	1,228,438.10	1,553,465.22
	1,350,658.33	846,479.50
	119,076.50	104,171.97
	583,362.42	709,676.04
	382,441.87	455,270.05
	770,049.74	928,562.20
	184,069,685.36	87,239,911.42

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	2,071,828.80	1,098,147.76
	877,225.03	734,936.48
	2,949,053.83	1,833,084.24

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[ ]	600,000.00	
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	15,295,900.00	11,511,125.72
	96,847,608.63	97,188,503.41
	73,330,549.67	244,935,156.13

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	170,000.00	170,000.00
	5,836,149.83	2,820,550.00
	6,006,149.83	2,990,550.00

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	22,310,364.11	18,376,602.00	8,387,303.75	32,299,662.36	

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	600,000.00	12,000,000.00		12,600,000.00	
	1,000,000.00		800,000.00	200,000.00	
	1,650,000.00		600,000.00	1,050,000.00	
	1,950,000.00		780,000.00	1,170,000.00	
	2,900,000.00		1,200,000.00	1,700,000.00	
	801,666.67		260,000.00	541,666.67	
	950,000.00		300,000.00	650,000.00	
	3,375,000.00		900,000.00	2,475,000.00	
	1,600,000.00				

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2015

	727,386,604.00	73,856,975.00		363,693,273.00	2,052,000.00		1,166,988,852.00

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2017 5 4 2016 2016

2016 12 31 727,386,604

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363,693,273.00 á

	44,811,562.03	6,869,693.14		51,681,255.17
	1,802,986,304.28	563,946,126.09	363,693,273.00	2,003,239,157.37

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- 6,869,693.14 578,860.90

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	40,550,566.71	93,539.06	309,455,842.60

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	77,552,765.39	46,292,712.65		123,845,478.04
	77,552,765.39	46,292,712.65		123,845,478.04

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2017 10% 46,292,712.65

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	4,898,388,995.53	3,955,164,952.91	3,407,198,360.32	2,726,384,310.59

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	4,208.02	611,972.64
	7,753,700.08	11,312,591.59
	3,435,103.14	4,933,821.44
	2,337,444.52	3,296,691.82
[ ]	1,958,914.05	1,132,774.48
[ ]	1,661,824.05	

-701,798.34

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	45,432,421.83		45,432,421.83
	18,368,045.26		18,368,045.26
	63,800,467.09		63,800,467.09

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	13,111,036.93		
	18,860,045.07		16,285,430.74
	31,971,082.00		16,285,430.74

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	373,512.06	1,242,040.82	373,512.06
	99,690.00	16,847,885.66	99,690.00
	214,944.55	17,671,527.19	214,944.55
	684,601.23	241,677.25	684,601.23
	9,016,615.07	498,586.47	9,016,615.07
	649,720.42	639,203.41	649,720.42
	11,039,083.33	37,140,920.80	11,039,083.33

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		5,180,000.00	
		4,768,000.00	
		3,000,000.00	

		500,000.00	
		491,842.20	
		460,613.24	
		271,223.00	
	73,400.00	241,000.00	
		220,000.00	
		200,000.00	
		200,000.00	
		200,000.00	
		145,200.00	
		100,000.00	
		100,000.00	
		1,244,[redacted]	

	47,239,930.74	18,564,469.15
	32,746,432.88	31,737,420.04
	25,060,023.70	29,442,716.00

		1,922,836.32
		36,345,022.07
		22,601,323.00
		8,278,000.00
		8,235,000.00
		3,400,000.00
		2,679,160.00
		2,300,000.00
		1,347,500.00
		1,000,000.00
		367,500.00
		200,000.00
		1,230,000.00
		2,886,000.00
		3,249,072.50
		8,769,793.60
	59,571,502.67	35,425,577.44
	472,297,793.70	468,218,701.94

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	4,594,200,000.00	1,541,100,000.00
	13,990,000.00	
		174,563.27
		47,940.58
	3,774,755.55	4,400,000.00
	15,064,625.07	4,788,161.05
	610,801,001.66	770,480,577.46
		32,591,806.34

	5,237,830,382.28	2,353,583,048.70

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	4,594,200,000.00	1,531,150,000.00
		24,400,000.00
		1,520,000.00
	16,500,000.00	30,300,000.00
	717,770.50	
	4,611,417,770.50	1,587,370,000.00

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		427,000,000.00
		79,800,000.00
		2,406,450.00
		509,206,450.00

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		432,616,644.99
		34,686,842.09
	2,000,000.00	
	2,000,000.00	467,303,487.08

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1)	1,048,898,523.24	495,137,564.08
	641,625.83	378,687.85
	1,044,288,677.78	490,391,741.82
	3,968,219.63	4,367,134.41
2)		
3)	1,048,898,523.24	495,137,564.08

	67,585,785.20	
	27,581,056.21	
	24,625,740.75	
	235,425,000.00	
	85,727,605.15	
	34,733,402.36	
	475,678,589.67	

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			10,298,012.32
	261,288.31	6.5342	1,707,310.08
	10,277,188.95	0.8359	8,590,702.24
			17,441,164.86
	1,126,391.15	6.5342	7,360,065.05
	12,060,174.44	0.8359	10,081,099.81
			1.70
	0.26	6.5342	1.70
			340,564.42
	407,422.44	0.8359	340,564.42
			25,077,000.00
	30,000,000.00	0.8359	25,077,000.00
			248,756,818.44
	297,591,600.00	0.8359	248,756,818.44

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						2014 (2014 939)
	950,000.00		300,000.00	650,000.00		2014 2014 1677
	3,375,000.00		900,000.00	2,475,000.00		2015 177
	1,600,000.00		400,000.00	1,200,000.00		2015 2015 863
	2,800,000.00		700,000.00	2,100,000.00		2015 2015 187
	160,000.00		40,000.00	120,000.00		2015 2015 268
	4,523,697.44	381,602.00	968,339.82	3,936,959.62		2015

						2015 431

1,200,000.00 140,000.00 1,060,000.00

						2017 9481
2017		105,000.00		105,000.00		
		4,005,000.00	1,231,318.68	2,773,681.32		

3)

	4,067,000.00		2016 7
	2,574,614.33		< > 2010 238
	500,000.00		< > 2016 35

500,000.00 <

5[illegible]

			2016 59
	30,000.00		
	30,000.00		
	25,927.00		2017 31
	20,000.00		2016 2016 75
	18,000.00		2016 2017 20
	11,700.00		2014 18
	10,000.00		
	4,200.00		 > 2016 14
	4,000.00		
	4,000.00		2017 “ ”
	3,344.55		
	3,000.00		 > 2016 35
	10,687,685.87		

(2) 19,074,989.62

4.

(1)

( )

1.

		2017 05 09	2,300.00	100.00%
		2017 04 28	2,000.00	100.00%
		2017 03 22	[1]	100.00%
		2017 05 25	6,200.00	100.00%
		2017 11 10	5,573.75	90.00%

[1] 2017 12 31

2.

		2017.10.12		439,138.20
		2017.05.23		

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				(%)		
				100.00		
				100.00		
				80.00		
				75.00		

					100.00	
					100.00	
[ ]					50.00	
					100.00	
					70.00	
				100.00		
				55.00		
				100.00		
				100.00		

[ ] 2017 12 31

50.00% 2017

2.

	25%	5,217,648.30		47,315,258.71
	30%	-12,178,593.93		23,887,356.68
	45%	3,063,359.51		24,568,268.35

3.

(1)

	549,277,626.46	107,355,039.49	656,632,665.95	477,894,511.00	403,537.50	478,298,048.50
	189,471,407.48	846,114,259.73	1,035,585,667.21	723,974,185.34	231,986,959.62	955,961,144.96
	52,208,476.28	60,181,574.13	112,390,050.41	57,793,898.53		57,793,898.53

( )

	402,262,208.23	90,058,885.33	492,321,093.56	335,196,471.71	637,518.75	335,833,990.46
	96,252,655.96	327,819,559.04	424,072,215.00	171,214,778.48	132,581,197.44	303,795,975.92
	75,720,057.07	52,443,737.95	128,163,795.02	78,375,108.71	2,000,000.00	80,375,108.71

(2)

	35,000.00
	-1,744,927.90
	1,779,927.90

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1.

2.

		1	1-2	2	
	277,524,721.60				277,524,721.60
	277,524,721.60				277,524,721.60

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			1	1-3	3
	1,328,381,307.84	1,430,529,551.46	893,812,739.03	148,605,073.11	388,111,739.32
	77,907,680.46	77,907,680.46	77,907,680.46		
	444,939,487.03	444,939,487.03	444,939,487.03		
	1,833,084.24	1,833,084.24	1,833,084.24		
	373,044,874.55	373,044,874.55	373,044,874.55		
	2,226,106,434.12	2,328,254,677.74	1,791,537,865.31	148,605,073.11	388,111,739.32

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B4 06Tf T /F17 f* 1 595F1 129B71 0 0 1 * n B5F17 57 73374 re O EMC /P <</M5A0E2A07E [(3886E9 5 1>0MC O DT54

1.				
(1)	1,764,566.46			1,764,566.46
2.				
(1)	413,447,295.34			413,447,295.34
	413,447,295.34			413,447,295.34
3.				
(1)	448,000.00			448,000.00
	448,000.00			448,000.00

448,000.00

[ ]	

[ ] 2017 3 10

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		13,826,755.97	
		62,964.77	
		44,418.08	56,331.56
		35,584.00	2,866.00
		48.00	358.00
		13,969,770.82	59,555.56

		230,946,989.98	197,411,634.87
		62,915,279.41	44,597,187.73

1,042,971.46		1,042,971.46	2017	12	31

3.

		850,272.94			
		41,770.08			
				500,000.00	
				1,913.41	
		32,128,446.30			
				800,000.00	
				264,810.00	
				690,226.04	
		6,414,849.00			
		4,918,864.23			
		2,850,562.92			
		48,801,839.99		3,802,449.40	
		169,364.54		52,585.58	

10,915,711.99

		50,000.00	1,000.00		
		526,415,259.03	5,521,390.11	1,030,697,293.90	2,409,381.62

2.

		142,189.48	
		18,679.24	20,679.24
		9,277.97	18,096.72
			2,902.00
			832.00
		249,782.46	246,252.65

	72,000
	8.31 / 12 36 30% 30% 40%

2.

2016 3 9 2016 <

>

544

48,492.44 1.12% 2015 10

5 544 816

18.77 / 12.49 / 2016 10

0.398874

7,427,028 12.49 / 8.31 /

12 36

8.31 / 30% 30% 40%

2017 12 31 53

2

2017 10 27

3,009.46

2018 3 12

( )

2018 4 20 2017

1,166,988,852.00

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(2)

(3)

2.

	2,773,793,958.59	460,828,426.68	1,897,158,898.12	249,909,303.65	4,881,871,979.74
	2,587,803,087.82	295,291,718.00	1,309,358,658.85	246,079,170.34	3,946,374,294.33
	1,441,734,342.68	6,400,717,705.06	5,262,750,558.41	4,958,553,577.46	8,146,649,028.69
	945,341,740.10	1,748,598,570.92	3,249,349,856.57	2,246,846,425.93	3,696,443,741.66

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1. 2017 12 31

		10,340.29	2016.06.29	2019.06.29
		2,247.89	2016.05.30	2019.05.30
		3,433.64	2016.06.29	2019.06.29
		2,340.99	2016.09.09	2019.09.09
		3,446.76	2016.08.17	2018.08.16
		6,893.53	2016.08.29	2018.08.28
		5,607.74	2016.12.28	2019.12.28
		34,310.84		

2. 2016 8 55.00%

2016 2017 2018

2,000 3,000 4,000

2016

2,099 2016 2017

639.84 2017 2017

5,073.61

= 5,000

2,738.84 - 0=2,261.16

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1.

(1)

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		(%)		(%)	

(

	124,042,222.95	100.00	22,928,506.87	18.48	101,113,716.08

(2)

-1,028,724.27 223,072.00

(3)

(4)

1) 22,122,854.60

2)

2017 12 31

2017 12 31 90,011,432.29

22,122,854.60 67,888,577.69 2017

12 31

2.

(1)

1)

		(%)		(%)	
	1,061,655,458.13	100.00	17,491,090.12	1.65	1,044,164,368.01
	1,061,655,458.13	100.00	17,491,090.12	1.65	1,044,164,368.01

( )

		(%)		(%)	

	516,039,123.11	100.00	271,024.85	0.05	515,768,098.26
	516,039,123.11	100.00	271,024.85	0.05	515,768,098.26

2)

			(%)

		64,069,018.22	1-2	6.03	6,406,901.82
		849,687,641.46		80.02	10,085,702.37

[1] 486,646,486.59 1-180 27,476,472.13 180 -1

[2] 48,600,000.00 180 -1 21,572,711.05 1-2

3.

(1)

	2,956,894,935.80		2,956,894,935.80	2,951,703,092.70		2,951,703,092.70
	2,956,894,935.80		2,956,894,935.80	2,951,703,092.70		2,951,703,092.70

(2)

	324,639,531.58	2,482,851.35		327,122,382.93		
	181,540,508.01	361,658.93		181,902,166.94		
	100,192,344.80	120,552.98		100,312,897.78		
	6,400,000.00			6,400,000.00		
	121,165,294.22	602,764.88		121,768,059.10		
	65,000,000.00			65,000,000.00		
	113,055,998.06			113,055,998.06		
	1,702,885,172.03	2,434,090.20		1,705,319,262.23		
	187,792,677.41	48,761.15	187,738.67	187,653,699.89		
	10,384,689.60	866,901.51		11,251,591.11		
	114,400,000.00		391,122.24	114,008,877.76		
	24,246,876.99		24,146,876.99	100,000.00		
		20,000,000.00	20,000,000.00			
		23,000,000.00		23,000,000.00		

	2,951,703,092.70	49,917,581.00	44,725,737.90	2,956,894,935.80		

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1. /

	43,850,578.76	37,371,017.98	66,563,018.33	44,625,438.25
	1,434.05		180,542.69	307,194.40
	43,852,012.81	37,371,017.98	66,743,561.02	44,932,632.65

2.

	427,804,922.09	210,000,000.00
	9,025,562.96	11,106,484.01
	82,617,667.50	112,552,534.73
	1,875,351.76	432,481.52
	-68,470.38	
	521,255,033.93	334,091,500.26

( )

1.

(1)

	62,860,737.93	44,492,692.67 18,368,045.26
	99,690.00	99,690.00
	16,500,375.29	
	4,867,273.14	

	3,660,169.30	3,660,169.30

( )	2,907,790.46	
	131,794,576.26	

2. 1 ——

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	13,111,036.93	

2,574,614.33

		J1	6
		I2	
		J2	
		I3	-35,271,424.31
		J3	8
		I4	73,989,811.45
		J4	6
		I5	-1,779,927.90
		J5	6
		K	12
		L= D+A/2+ E × F/K ± G × H/K ± I × J/K	3,525,875,410.05
		M=A/L	10.00
		N=C/L	6.26

3.

(1)

	A	352,656,553.59
	B	131,794,576.26
	C=A-B	220,861,977.33
	D	727,386,604.00
	E	363,693,273.00
	F	73,856,975.00
	G	0
	H	2,052,000.00
	I	7
	J	
	K	12

	M=A/L	0.32
	N=C/L	0.20

(2)